What would you like the power to do?

At Bank of America we are here to serve, and listening to how people answer this question is how we learn what matters most to them, so we can help them achieve their goals. We had one of our best years ever in 2018: strong recognition for customer service in every category, the highest levels of customer satisfaction and record financial results that allow us to keep investing in how we serve you. That translates to a great team delivering the best capabilities for our clients and for our communities.

We are proud to serve North Carolina and help drive it forward by sharing our success, through the lending, investing, giving and volunteering that you need to remain vibrant and vital.

Charlotte is home for me and my team. We know this community and we are here to serve your needs and help you achieve your goals. That’s why we’re always asking:

*What would you like the power to do?*

Let me know at:
charles.f.bowman@bankofamerica.com

Charles Bowman
Charlotte Market President

---

1. Total deposits within this market as of June 30, 2018, which may be inclusive of Consumer, Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets deposits.
2. Home loan dollars reflect a rolling 12-month total of First mortgage loan production figures including Consumer Banking and GWIM.
3. Community involvement amounts represent a cumulative 5-year period of contributions.
4. Employee local nonprofit pledges may include: disaster relief, deceased/retirement dollars, volunteer grants and volunteer service awards.

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ConnectivIT® Ball

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All Sponsorships as of April 15, 2019
Welcome to the 2019 ConnectivIT® Ball!

Our ConnectivIT theme this year is “fIT for the Gods”. In addition to being a play on words, with ‘IT’ snuck in, we chose this as a representation of our standards. It is our goal that the IT resources, education and connections we provide to our nonprofit partners – and the resulting impact – are of a caliber that would truly be fit for the gods.

And we’re not just patting ourselves on the back – this standard encompasses you. In being here tonight, you are a part of the life-changing work that is happening in the greater Charlotte area. Your support of Apparo’s work is enabling:

· More food in hungry stomachs
· More medicine healing the sick
· More high school graduations
· And so much more

Tonight is a celebration of this impact. We hope you enjoy yourself as you learn about the work you are enabling. Whether this is your first Apparo event or 50th, we hope you feel right at home tonight, and join us at an upcoming event soon.

Thank you for attending Apparo’s 13th annual ConnectivIT® Ball. Your continued support is improving lives throughout the community, and proving that technology and passion can change the world. Together, we can shape a community that is fIT for the Gods.

Gratefully,

Kimberly Lanphear
CEO
Apparo

Kevin Ledford
COO
CloudGenera, Inc.
FIT FOR THE GODS

THIS EVENING’S ITINERARY

Welcome and Thank You

Video: An Apparo Journey

Video: Apparo’s Impact

Moving Nonprofits Forward

Dinner on Mount Olympus & Fire Dancers

Hall of Fame Award

Mission Possible: The Economic Opportunity Award

Thank You

Dancing and Dessert
### Apparo’s Individual Giving Campaign

*Matching personal values to community needs*

Gifts made between April 15, 2018 and April 15, 2019

#### Trustee ($10,000+)

- T.J. and Missie Eberle
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- Aimee and Richard Donaldson
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#### Supporter ($1,000 - $2,499)

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- Connie and Greg Crumpton
- Elizabeth Davis
- Meredith Dolhare
- Edward Doughty
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- Daidre and Bryan Fanis
- Samantha Ferrie Graham

- Alex and Patty Funderburg
- Mike Galloway
- Vishal Ganjoo
- Chris Gardner
- Geoff Gilleland
- Lonnie Gordon
- Paula Guilfoyle
- Michael Halh
- Jacqueline and Ben Hall
- Clint Harris
- Kevin Harris
- Caroline & Jacob Horr
- Chad Jenkins
- Stacey Jenks
- Robert Jones
- Chris Joyner
- Stephen Kowal
- Eric Lombardi
- Seth Loranget
- Gary MacDonald
- Briana MacIntyre
- Tony Marciano

- Karen Martin and Lou Dalessandro
- Elisa Martin and Alex Pease
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- Rich McKnight
- Lavonne and Troy McLean
- Carolyn and Chris Meade
- Christiaan Miltiello
- Will Moncrief
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- Tina and Rob Taylor
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- Karen Martin and Lou Dalessandro
- Robert Jones
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- Peter Prakash
- Jennifer Torrey
- Sue Biarsky
- Lacey and David Boatman
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- John Champion
- Charles Champion
- Stephen Cox
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- Meredith Dolhare
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- Amy and Aarik Eberhardt
- Daidre and Bryan Fanis
- Samantha Ferrie Graham

* Proud member of Apparo’s Philanthropic Leaders Society, a group of local leaders, changemakers, and philanthropists who are ensuring the future of Charlotte nonprofits through an investment of $250 or more for three consecutive years.
Affiliate ($1 - $249)

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We’re proud to give back!

Technology helps us reimagine, reinvent and redefine our world. Like Apparo’s mission to empower nonprofits, Software AG empowers organizations with software that unlocks the power of data to shape a better future.

Software AG’s open, independent, market-leading products drive innovation by connecting devices, systems, applications and people to turn data into value.

Learn more at: www.SoftwareAG.com
ConnectivIT® Ball - CIO Hosts

Special thanks to our ConnectivIT® Ball CIO Host Committee for their ongoing support and commitment to Apparo and to nonprofit technology and business innovation in our community.
IN THE PAST 12 MONTHS

APPARO HAS DELIVERED 13,000 HOURS OF SERVICE LEVERAGING EVERY $1 DONATED INTO $1.67 IN VALUE

PROVIDING $28
$2.6 MILLION WORTH OF TECH ADVICE, EDUCATION & SOLUTIONS TO 125+ NONPROFITS

IMPROVING LIVES BY HELPING ADDRESS OVER 500 THOUSAND INDIVIDUAL NEEDS IN THE GREATER CHARLOTTE AREA
Ada Jenkins Center
The Ada Jenkins Center improves the quality of life for the residents of our communities through the integrated delivery of health, education and human services. They proposed to technologically advance and further standardize their goal planning process with families through a subscription to an online platform. Client-partners may access this platform from their own phone or computer to see a digitized version of their family goals, communicate goal progress, and share information with their CSS and other Ada Jenkins staff.

Junior Achievement of Central Carolinas
Junior Achievement of Central Carolinas’ volunteer-delivered, kindergarten-12th grade programs foster work-readiness, entrepreneurship and financial literacy skills, and use experiential learning to inspire students in our community to dream big and reach their potential. Junior Achievement of Central Carolinas proposed a mobile app, designed to track Junior Achievement student data and allow for follow up and engagement of participants after programming.

Mental Health America of Central Carolinas
Mental Health America of Central Carolinas provides mental health education and advocacy, and suicide prevention in the Charlotte area. They proposed acquiring technical assistance to make modifications to their current customized Salesforce database or the creation/purchase of a new database to have a succinct way of capturing the data related to the information and referral calls that Mental Health America of Central Carolinas receives.

2018 Mission Possible Award
As the recipient of Apparo’s 2018 Mission Possible Award, sponsored by Accenture, Charlotte Bilingual Preschool implemented the student management software system PowerSchool to help them efficiently manage all data related to students and families. This new, more efficient system is expected to give Charlotte Bilingual Preschool staff a combined 2,0000 extra hours back each year, allowing more focus on students and programming. It is also expected to provide more accurate and complete data, resulting in improved program quality that is better aligned with student and family needs.

DELIVERING THE VALUE OF LOCAL PROXIMITY BACKED BY GLOBAL CAPABILITIES

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Coca-Cola Consolidated is happy to be a supporter of Apparo.

Apparo transforms the community and improves lives by connecting local nonprofits to technology expertise and resources that amplify their impact.
At Compass Group, we’re committed to reflecting the diversity of our customers, associates, and the communities we serve. We leverage each individual’s abilities, interests, and passions to create a truly inclusive community that’s more than the sum of our parts.

Discover more at: www.compass-usa.com

EMPOWERING OUR PEOPLE TO BE THE DIFFERENCE
At Hylaine, we deliver unique, project based technology solutions that help our clients embrace digital transformation, while maximizing their return on investment.

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www.tableau.com/products/new-features/ask-data/demo
Nonprofit Partners

- Habitat for Humanity Charlotte
- Heart Math Tutoring
- Hinds' Feet Farm
- HOPE for Christmas Bureau of Union County
- Humane Society of Charlotte
- Jazz Arts Initiative
- Jewish Federation of Greater Charlotte
- Junior Achievement
- KinderMourn
- Latin American Coalition
- Let Me Run
- LIFESPAN, Inc.
- Lily Pad Haven
- Loaves & Fishes
- Lorien Academy of the Arts
- Love INC
- Lupus Foundation of America, NC Chapter
- Matthews HELP Center
- McLeod Addictive Disease Center
- MeckEd
- Mending Strides
- Men's Shelter of Charlotte
- Mental Health America of Central Carolinas
- Mooresville Soup Kitchen
- NC MedAssist
- OMITT Trade School
- Opera Carolina
- Our Towns Habitat for Humanity
- ourBRIDGE for KIDS
- Parkinson Association of the Carolinas
- Patriots Path
- Profound Gentlemen
- Project Life Movement
- Project Scientist
- Promising Pages
- Renaissance West Community Initiative
- Ronald McDonald House of Charlotte
- Rufty-Holmes Senior Center
- RunningWorks
- Smithville Community Coalition
- Stand for Animals Veterinary Clinic
- Susan G. Komen
- The Duke Endowment
- The Epiphany School of Charlotte
- The First Tee of Greater Charlotte
- The Foundation for Tomorrow
- The Ivey
- The Lee Institute
- The Lunch Project
- Thompson Family Services
- Union County Community Shelter
- United Services Organizations of NC (USO of NC)
- Urban League of Central Carolinas
- WFAE
- Women Initiating and Nurturing Growth through Scholarships (WINGS)
A special thank you to our volunteers and sponsors, whose commitment enables nonprofits in the greater Charlotte area to advance.

### Sponsorship Committee

<table>
<thead>
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<th>Company</th>
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<tr>
<td>Brian Cesca</td>
<td>IRONSCALES</td>
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<tr>
<td>David Boatman</td>
<td>NorthState Technology Solutions</td>
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<tr>
<td>Aly Coben</td>
<td>Hylaine</td>
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<td>Michelle Covielo</td>
<td>Dualboot Partners</td>
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<td>Richard Donaldson</td>
<td>Duke Energy</td>
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<td>Kevin O’Rourke</td>
<td>Service Logic</td>
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<tr>
<td>Sean Strain</td>
<td>Perficient</td>
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<tr>
<td>Rob Watkins</td>
<td>Compass Group North America</td>
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### Auction and Raffle Committee

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<tr>
<td>Julie Freeland</td>
<td>Potter &amp; Company</td>
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<td>Samantha Ferrie Graham</td>
<td>Intellinet</td>
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<tr>
<td>Michael Hahl</td>
<td>Nutanix</td>
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<td>Amanda John</td>
<td>Pyramid Solutions</td>
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<td>Alison Jolly</td>
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<td>Meghan Robinson</td>
<td>Optomi</td>
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<td>Mimi Royall</td>
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<td>Claudia Tate</td>
<td>Oracle</td>
</tr>
<tr>
<td>Judy Vukovich</td>
<td>Family Dollar</td>
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### Community Impact Project Sponsors

![List of sponsors](image)

### Community Impact Project Volunteers

| AAA Carolinas         | Ephesus Consulting                           |
| Accenture             | EY                                            |
| Atrium Health         | Family Dollar                                 |
| Bank of America       | Individuals                                   |
| CS Insight            | Ingersoll Rand                                |
| Cardinal Innovations Healthcare | Insight |
| Deloitte Consulting   | Intellinet                                    |
| Duke Energy           | Jabian Consulting                             |
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**Nicola Main**  
*Project & Volunteer Coordinator*

**Lisa Jewel**  
*2019 ConnectivIT Ball Coordinator*
Thank you to the individuals and companies who generously supported the 2019 ConnectivIT® Ball Auction and Raffle!

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"We could never afford this type of expertise. It is going to propel us."

"We were like a tangled up box of yo-yos before this project and now we’re all unraveled and ready to move to the next level."

"Not just a quick fix, but a long term solution."

"Apparo revolutionized our ability to empower families experiencing homelessness to achieve self-sufficiency."

"There are fewer homeless people in Charlotte because of Apparo."

"Thanks to our work with Apparo, we can analyze trends, forecast needs and determine the best way to serve in the future."
"We would not have been able to meet the rising demands of our services during the economic downturn without Apparo’s flexibility, training and strategic support.

Apparo gave us priceless peace of mind through risk management.

"Apparo is a valuable resource, an interpreter and a mediator. They are on our team, as an advocate, saving us time and money."

"Apparo helped us connect with professionals that we normally would not have the resources to access."

"We found more efficient ways to reach and serve people in need."

"This project is priceless because it saved us money and time, all while making Men’s Shelter of Charlotte much more efficient."
"A gamechanger for our growing organization."

"I don’t have to guess what we need. I have a fool-proof plan that is going to work ... and it’s going to help us grow and serve our Parkinson’s community better."

Thanks to the generosity of our Community Impact Project sponsors, Apparo is able to improve lives in the greater Charlotte area every day.
We strengthen communities in multiple ways. From volunteering with local charities, funding literacy and science in schools, investing in the future workforce, and supporting environmental programs – we’re dedicated to making a difference every day.

Each year, the Duke Energy Foundation funds more than $30 million in charitable grants across the regions we serve.

duke-energy.com/Community
We are proud to support Apparo and applaud the Mission Possible finalists for their work to build a better future for Charlotte.