



# LIFESPAN



COMMUNITY IMPACT PROJECT SNAPSHOT  
SPONSORED AND DELIVERED BY CARDINAL INNOVATIONS HEALTHCARE



## Empowering Children and Adults with Disabilities

LIFESPAN reached out to Apparo for support to optimize their employee training programs. Their ability to deliver behavioral health services to their clients is dependent on a large series of employee training programs, being delivered in person across multiple sites state-wide, mainly through PowerPoint presentations. The system prior to working with Apparo was inefficient. Apparo matched LIFESPAN with a volunteer team from Cardinal Innovations, who also sponsored the project. Cardinal helped LIFESPAN select/learn a content generation tool to work with their new learning management system. The new system allows for online and blended learning, minimizing training time/expense and ensuring consistency.

**Nonprofit Team:** Beth Brown, Barbara Wilson

**Volunteer Team:** Steve Ermish, Sean Murray, Kyle Wright

*“Apparo and Cardinal Innovations Healthcare saved us more hours than can be imagined... researching options, parsing out and explaining all of the variables, trialing demos and more. As we move forward with our new digital tools, we expect to have some serious, long-term positive impacts including improved employee training experience with the anticipation of saving money on administrative costs so that revenue can be focused on the delivery of behavioral health services.”*

- Beth Brown, LIFESPAN

### COMMUNITY IMPACT

- Increase employee bandwidth - Fewer days spent in training yielding 4,700 total hours saved. **This is the equivalent of more than 2 full time employees, allowing \$75,000+ in value to be redirected to job-specific, mission fulfilling work.**
- Less time spent on reporting
- Reduce expenses - mileage, in-person materials (snacks, paper)
- Improved health and safety metrics and quality of service to constituents, as employees are optimally educated to perform their jobs

*“My time working with LIFESPAN and Apparo as part of my employment at Cardinal Innovations Healthcare has been a great experience. Getting out of my day-to-day comfort zone and lending my skills to a great team that needed help tackling a technology project was extremely rewarding.”* - Kyle Wright, Cardinal Innovations



# 90 hours

Total hours dedicated to this project by the volunteer and Apparo team

# \$13,500

Market value of this project (volunteer & Apparo hours)

# 27x

Value delivered on the nonprofit's investment